THREE RIVERS MARKET

BOARD OF DIRECTORS MEETING

March 14, 2024 6:30 PM - 8:30 PM St. James Episcopal Church, Knoxville, Tennessee

MINUTES

Board Members in Attendance

Board Members Absent

Caitlin Seidler, Chair Kimberly Lomonaco, Vice-Chair Adam Deen, Secretary/Treasurer Alhen Drillich Adam Hughes Jackie Kittrell Drew Rutherford Kathryn Tilson

Additional Attendees

Fadi Aboush, General Manager Rebecca Blalock Jonathan Blevins Kristen Faerber Paige Flanagan

PRELIMINARIES

Call to Order: 6:31 PM

Action Items reviewed.

Meeting Preparation: 1 minute of silence.

Roll Call with statement of preparation.

MEMBER FORUM

Kristen Faerber Rebecca Blalock

AGENDA REVIEW/REVISION

Motion to approve Agenda: Drew Rutherford, seconded: Kathryn Tilson; motion carried unanimously.

CONSENT AGENDA

To approve the February 2024 Board Meeting Minutes; Policy Monitoring Report for Executive Limitations, B3 - Budgeting/Financial Planning; Executive Limitations, B4 - Financial Condition (2nd Qtr); Governance Process, D2 - Board Job Products; Governance Process, D10 - Board of Directors' Meetings

Motion to approve Consent Agenda: Drew Rutherford, seconded: Kimberly Lomonaco; motion carried unanimously.

GENERAL MANAGER REPORT

Overview

- New Members increased year over year from Q2 2022
- New Members Paid in Equity, Customer Count were nearly identical
- Net sales showed slight increase year over year
- Sales growth represented at 3.3% increase year over year

Balance Sheet Highlights

- Current Ratio- 3.1 (favorable to NCG recommendation of 1.25)
- Quick Ratio- 2.7 (favorable to NCG recommendation of .7)
- Debt to Equity Ratio- .4 (favorable to NCG recommendation of 2.0)

Operational Areas of Focus

- Recently held collaborative session with union leaders, and have scheduled recurring workshops with TRM and UFCW leadership.
- 4 open staffing positions
- Produce Floor Reset
- Actively addressing storage issues with new shelving in conjunction with Construction Committee

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ORIENTATION: OUR CO-OP: HOW DOES IT WORK (PART 1: STAFF)

BOARD NEWS ASSIGNMENTS

ACTION ITEM REVIEW

EXECUTIVE SESSION

To discuss legal matters

ADJOURN

Motion to adjourn: Kimberly Lomonaco, seconded: Alhen Drillich; motion carried unanimously.

Certified:

Adam Deen, Secretary/Treasurer

March 25, 2024